



Brandywine Global Investment Management, LLC
2929 Arch Street, 8th Floor / Philadelphia, PA 19104

United States 800 348 2499 / 215 609 3500
Asia 65 6536 6213
Europe 44 (0) 207 786 6360
Toronto 416 860 0616
Montreal 514 789 4489

brandywineglobal.com

4th Quarter 2016 Webcast

Diversified Large Cap Value

Presented by

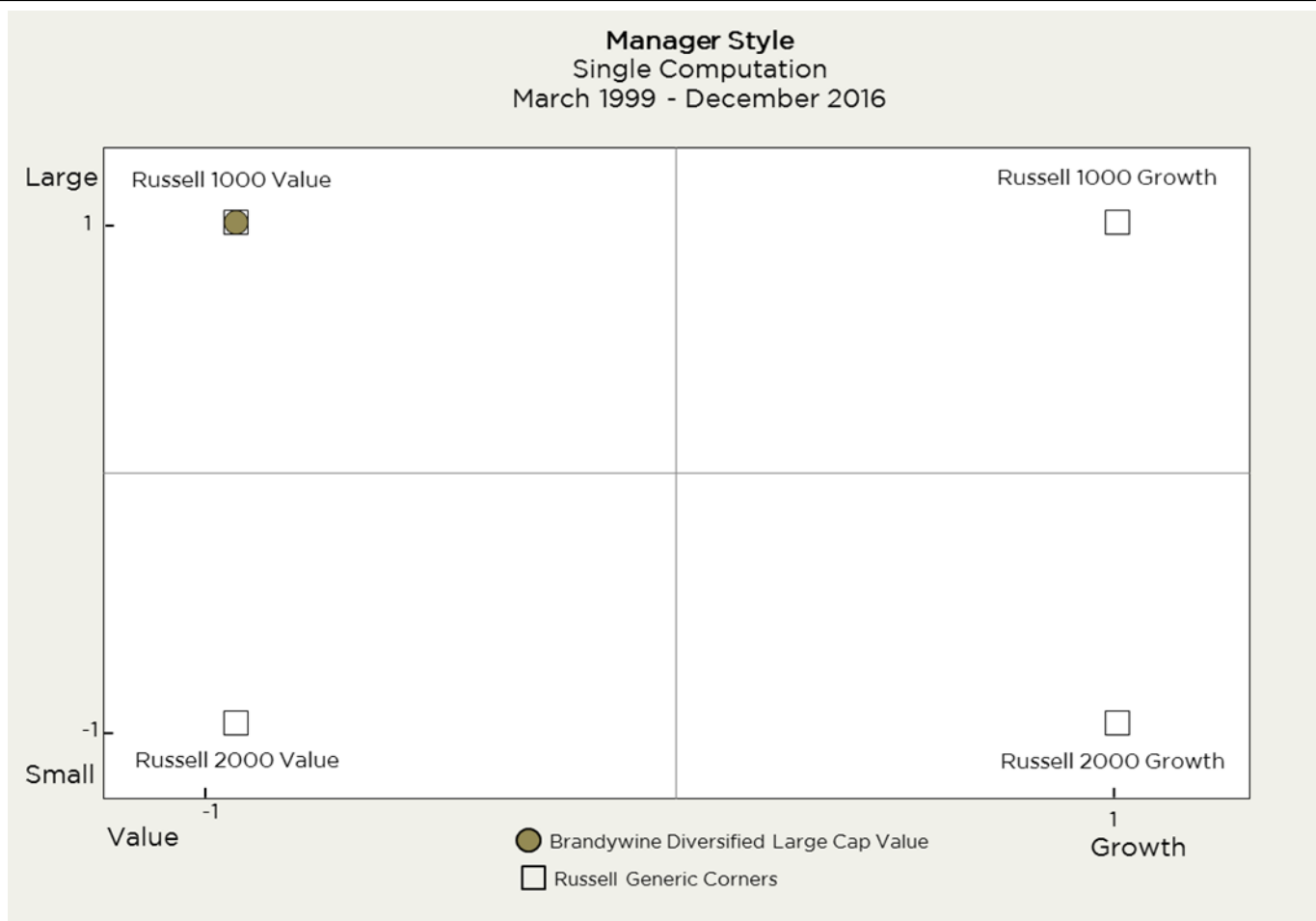
Joseph Kirby

Portfolio Manager

©2017 Brandywine Global Investment Management, LLC. All rights reserved. The views expressed herein represent the opinions of Brandywine Global Investment Management, LLC ("Brandywine Global"), and are not intended as a forecast or guarantee of future results. This information should not be considered a solicitation or an offer to provide any Brandywine Global service in any jurisdiction where it would be unlawful to do so under the laws of that jurisdiction. The information contained in this presentation is obtained from sources believed to be accurate, reliable and current as of the presentation date. Brandywine Global will not undertake to supplement, update or revise such information at a later date. The information contained herein is for informational purposes only and is not intended to be a recommendation, investment advice, forecast or guarantee of future results. **Past performance is no guarantee of future results.** 6394

Style Analysis*

Diversified Large Cap Value Equity continues to demonstrate the consistent large cap value style the portfolios have maintained since inception.



*Supplemental Information to the attached Diversified Large Cap Value Equity GIPS-compliant Composite.

Chart created by Brandywine Global using return data obtained through Brandywine Global and Russell Investments. Data is from March 1999 – December 2016. Brandywine Global believes data obtained from third party sources to be reliable and accurate. This data is provided for informational use only. Brandywine Global's gross performance returns include transaction costs but do not reflect the deduction of Brandywine Global's management fee. Gross performance returns over one year are annualized and assume the reinvestment of all dividends, interest, and capital gains. Returns-based style analysis uses a portfolio's gross returns compared to the total returns of various style-based indices and makes inferences about style based on how closely the portfolio returns resemble those different indices. Returns-based style analysis is used to determine a manager's investment style and to test for style consistency. The Russell 1000® Value Index, Russell 1000® Growth Index, Russell 2000® Value Index and Russell 2000® Growth Index are trademarks of Russell Investments. Russell™ is a trademark of Russell Investments. Indices are unmanaged and not available for direct investment. Please refer to our GIPS compliant presentations which include performance footnotes, index descriptions, fee schedules and disclosures. **Past performance is no guarantee of future results.**

Economic Review 4th Quarter 2016

- **U.S. Equity markets accelerated gains after the election**
 - **U.S. equity markets had been gaining through the year, then significantly accelerated after the surprise U.S. presidential election results. Investors anticipate higher economic growth, lower taxes, and reduced regulatory environment with the Trump presidency.**
 - **Markets reached all time highs during the quarter as stocks positively exposed to rising interest rates and pro-cyclical stocks surged.**
- **Solid economic data also helping drive markets higher**
 - **3rd quarter GDP was revised higher to 3.5% growth—the highest in 2 years.**
 - **November and recently released December employment reports show a continuation of healthy job growth. The unemployment rate ticked higher to 4.7% from an increase in the labor force. Annual wage growth rose to new cyclical highs of 2.9%.**
 - **Consumer confidence exceeds pre recession levels climbing post election**
 - **Housing was mixed as contracts to buy existing homes in November fell with the rise in interest rates and limited inventory but new home sales in November rose. Further interest rate gains pose risks for 2017.**
- **Federal Reserve / Interest rates**
 - **As expected, the Fed hiked rates by $\frac{1}{4}$ point in December in a repeat of last year.**
 - **With rising inflation expectations interest rates spiked sharply and the yield curve steepened following the election. The 10 year U.S. Treasury yield rose from 1.9% on November 8 to almost 2.5% by year end.**
- **Energy**
 - **Oil climbed above \$50/bbl after OPEC agreed to cut production.**
- **Global concerns**
 - **The world is intently watching the U.S. as the Trump administration is assembled and begins to outline policy positions.**

The views expressed herein represent the opinions of Brandywine Global and are not intended as a forecast or guarantee of future results. Past performance is no guarantee of future results.

Market Performance 4th Quarter 2016

- U.S. equities continued their strong performance
- The S&P 500 gained 3.8% in the quarter and is up 12.0% for the year
- Small cap stocks significantly outperformed large names in the quarter and are well ahead for the year
- Value stocks outperformed growth for the quarter and remain well ahead for the full year in both large and small caps

Index Total Returns	4Q 2016	YTD
Russell 1000® Value	6.7%	17.3%
Russell 1000®	3.8%	12.1%
Russell 1000® Growth	1.0%	7.1%
Russell 2000® Value	14.1%	31.7%
Russell 2000®	9.3%	25.2%
Russell 2000® Growth	3.6%	11.3%

• Sector / Factor Performance

- Financials posted the strongest returns in both small and large caps, driven by the surge in banking stocks.
- In large cap value Health Care, Real Estate and Consumer Staples, all posted negative returns in the quarter.
- Interest rates continued to climb in the 4th quarter, leading higher yielding REITs and Utilities to continue to lag.
- Low price momentum outperformed by a wide margin in both the quarter and year.
- High PE and high PB lagged in large cap value for both the quarter and full year.

The views expressed herein represent the opinions of Brandywine Global and are not intended as a forecast or guarantee of future results. Data is obtained through Russell Investments (© 2017, Russell Investments) and Bloomberg Finance, LP and is believed to be reliable and accurate. Both provide index return information. This data is provided for informational purposes only. The Russell 1000® Value, Russell 1000 and Russell 1000® Growth indices are constructed to provide a comprehensive and unbiased barometer of the large-cap and large cap value segments of the equity market. The Russell 2000® Value, Russell 2000®, and Russell 2000® Growth indices are constructed to provide a comprehensive and unbiased barometer of the small-cap and small-cap value segments of the equity market, respectively. The S&P 500 Index includes a representative sample of 500 leading companies in leading industries of the U.S. economy and focuses on the large-cap segment of the market, with over 80% coverage of the value of U.S. equities (S&P® is a trademark of McGraw-Hill Inc.). Russell Investments is the owner of trademarks, service marks and copyrights related to its indexes. Indices are unmanaged and not available for direct investments. Past performance is no guarantee of future results.

4th Quarter Positives for Relative Returns

- **REIT's and Utilities**
 - These higher yielding sectors lagged again this quarter as interest rates continued to move higher. Our large underweight of utilities and no exposure to REIT's benefitted returns during the second half of this year.
- **Consumer Staples**
 - A large underweight in one of the weakest sectors for both the quarter and year produced a very positive result for the portfolio. A generally defensive sector the companies lagged during the strong growth and post election rally in the markets.
- **Consumer Discretionary**
 - Despite being overweight another weak performing sector, this was one of our best contributors on both an absolute and relative basis from better than benchmark returns in the portfolio holdings.
- **Financials**
 - After the election Banks and Capital Markets posted very strong returns as the market anticipates changes to their regulatory environment.
- **Factors**
 - Share change and Price momentum for the second quarter in a row were both strong contributors to the overall performance. Avoiding companies with the highest share increases had the largest benefit to the portfolio. Additionally avoiding the highest momentum stocks also helped as it did for the full year.

*The views expressed herein represent the opinions of Brandywine Global and are not intended as a forecast or guarantee of future results. The sectors and industries discussed herein should not be perceived as investment recommendations and may no longer be held in an account's portfolio. It should not be assumed that investments in any of the sectors or industries listed were or will prove to be profitable, or that investment decisions in the future will prove profitable. Sector and industry weights of any particular client account may vary based on any investment restrictions applicable to the account. The Russell 1000 @ Value Index is constructed to provide a comprehensive and unbiased barometer for the large-cap value segment. Indices are unmanaged and are not available for direct investment. **Past performance is no guarantee of future results.***

4th Quarter Negatives for Relative Returns

- **Health Care**

- **A large overweight in the worst performing sector for both the quarter and year detracted from returns. However, better positioning particularly within the Equipment and Suppliers industry helped to buffer some of the impact.**

- **Technology**

- **In a reversal from the prior quarter, our large overweight hurt returns during the quarter. The sector did manage to still post a slightly positive absolute return for the quarter but substantially lagged many other sectors and did not exhibit any post election strength.**

- **Factors**

- **In a continuation from last quarter both Quality (return on equity) and Size were headwinds to the portfolio. Higher quality companies continued to lag the rest of the market as did larger companies which underperformed mid and smaller cap stocks during the quarter and for the full year.**

*The views expressed herein represent the opinions of Brandywine Global and are not intended as a forecast or guarantee of future results. The sectors and industries discussed herein should not be perceived as investment recommendations and may no longer be held in an account's portfolio. It should not be assumed that investments in any of the sectors or industries listed were or will prove to be profitable, or that investment decisions in the future will prove profitable. Sector and industry weights of any particular client account may vary based on any investment restrictions applicable to the account. The Russell 1000 ® Value Index is constructed to provide a comprehensive and unbiased barometer for the large-cap value segment. Indices are unmanaged and are not available for direct investment. **Past performance is no guarantee of future results.***

Representative Account*

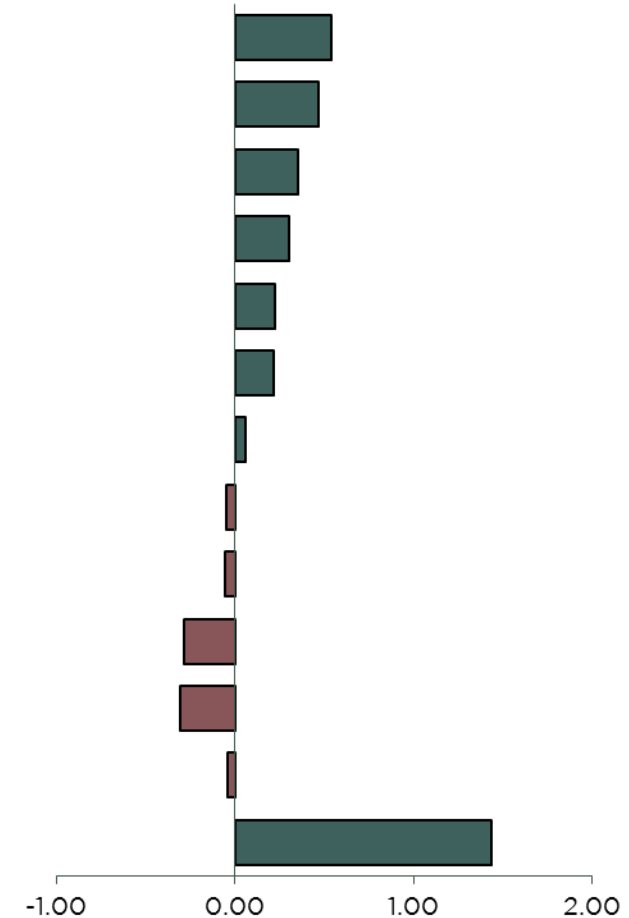
Diversified Large Cap Value Equity

Attribution Analysis

Fourth Quarter 2016

Diversified Large Cap Value Equity Composite Return (Net of Fees): 7.97%

	Your Portfolio		Russell 1000 Value		Variance Analysis		
	Avg. Weight	Gross Return	Avg. Weight	Gross Return	Allocation	Selection	Total
Real Estate	0.00	0.00	4.69	-3.54	0.54	0.00	0.54
Consumer Staples	3.84	-4.32	8.41	-3.36	0.50	-0.03	0.47
Consumer Discretionary	9.62	9.39	4.63	4.82	-0.06	0.41	0.35
Financials	26.26	22.98	25.49	21.95	0.07	0.24	0.31
Industrials	11.44	10.06	10.05	8.46	0.05	0.17	0.22
Utilities	3.20	1.39	6.14	0.32	0.19	0.03	0.22
Energy	9.07	8.38	13.52	7.40	-0.02	0.08	0.06
Materials	3.06	6.93	2.78	8.72	0.01	-0.06	-0.05
Telecommunication Services	2.63	3.19	3.72	5.40	0.01	-0.06	-0.05
Information Technology	15.61	1.17	9.72	0.62	-0.36	0.07	-0.28
Health Care	14.71	-3.86	10.84	-5.00	-0.48	0.17	-0.31
CASH	0.56	0.10	0.00	0.00	-0.04	0.00	-0.04
Total	100.00	8.11	100.00	6.68	0.40	1.03	1.44



*Supplemental Information to the attached Diversified Large Cap Value Equity GIPS compliant composite

The data is based upon a Representative Portfolio for the Diversified Large Cap Value Equity strategy in a separately managed institutional client account. The data represent the aggregate characteristics of all securities held in the Representative Portfolio. Data is obtained from Factset Research Systems, Inc. and is believed to be accurate and reliable. The actual characteristics with regard to any particular client account may vary based on any investment restrictions applicable to the account. Sector and industry weights of any particular client account may vary based on any investment restrictions applicable to the account. The Russell 1000® Value Index is a trademark of Russell Investments. Russell™ is a trademark of Russell Investments. The Russell 1000® Value Index is constructed to provide a comprehensive and unbiased barometer of the large cap value segment of the equity market. Indices are unmanaged and not available for direct investment. It should not be assumed that investment in any of the sectors or industries listed were or will prove profitable, or that investment decisions we make in the future will be profitable. Returns are presented gross and net of management fees and include the reinvestment of all income. Gross performance results include transaction costs but do not reflect the deduction of Brandywine Global's management fee. Gross performance returns over one year are annualized and assume the reinvestment of dividends, interest and capital gains. A client's return will be reduced by the advisory fees and other expenses incurred as a client. As fees are deducted quarterly, the compounding effect will be to increase the impact of fees by an amount directly related to the gross account performance. For example, an account with an annual fee of 0.70%, if the gross performance is 10%, the compounding effect of the fees will result in net performance of approximately 9.23% annually. Net of fee performance was calculated using the highest management fee as described in Part 2A of the firm's ADV, which is available upon request. Please refer to Part 2A of Brandywine Global's Form ADV for a description of its advisory fees. Please refer to the end of this presentation for our GIPS compliant presentations, which include performance footnotes, fee schedules, index descriptions and disclosures. This data is provided for informational purposes only. **Past performance is no guarantee of future results.**

4th Quarter 2016 Portfolio Positioning

- **Sector Weight Changes**

- **Our biggest increase on a sector basis was within the Financial sector. The increase was primarily driven from new positions in Banking and reversed the positioning direction from the third quarter. The sector experienced a very strong post election surge which further contributed to the weighting increase.**
- **Energy increased 1% in the quarter from new positions in Refiners and E & P companies.**
- **We also increased the overall weight in the Technology sector. Sells within IT Services slightly offset the modest increases in Semiconductors and Communications Equipment manufacturers.**
- **A combination of low momentum sales and weak returns this quarter resulted in the Consumer Staples sector having the largest decrease in the portfolio. It is now one of our smallest sectors on an absolute basis and our largest underweight relative to the benchmark.**
- **The Consumer Discretionary sector also had a large decrease from a combination of both valuation and momentum sales.**
- **Poor performance among Health Care Providers led to a large reduction within the Health Care sector.**
- **Although the weight change in the Industrials sector was small we did see a sizable rotation within the sector out of Aerospace and Defense companies and into Airlines.**

- **Portfolio Sector Weights versus Benchmark**

- **Technology, Consumer Discretionary and Health Care remain as the three largest overweight sectors.**
- **Our largest underweight sectors are Real Estate, Energy and Consumer Staples.**
- **Financials, Technology and Health Care are our largest sectors on an absolute basis while Telecom Materials and Consumer Staples are our smallest sectors.**

*The sectors and industries discussed herein should not be perceived as investment recommendations and may no longer be held in an account's portfolio. It should not be assumed that investments in any of the sectors or industries listed were or will prove to be profitable, or that investment decisions in the future will prove profitable. Sector and industry weights of any particular client account may vary based on any investment restrictions applicable to the account. The Russell 1000 ® Value Index is constructed to provide a comprehensive and unbiased barometer for the large-cap value segment. Indices are unmanaged and are not available for direct investment. **Past performance is no guarantee of future results.***

Diversified Large Cap Value Equity Sector Weights*

As of 12/31/2016



*Supplemental Information to the attached Diversified Large Cap Value Equity GIPS compliant composite.

This data is based upon a Representative Portfolio for the Diversified Large Cap Value Equity strategy and represents the aggregate characteristics of all securities held in the Representative Portfolio. It is included for informational purposes only. The sectors discussed herein should not be perceived as investment recommendations and may no longer be held in an account's Portfolio. Sector weights and actual characteristics of any particular client account may vary based on any investment restrictions applicable to the account. It should not be assumed that investment in the sectors listed were or will prove to be profitable, or that the investment decisions we make in the future will be profitable. Data is obtained through Russell Investments and Brandywine Global (copyright 2017), which is believed to be reliable and accurate. Russell Investments provides data on index holdings. The Russell 1000® Value Index is constructed to provide a comprehensive and unbiased barometer of the large cap value segment of the equity market. This data is provided for informational purposes only. The Russell 1000® Value Index is unmanaged and not available for direct investment. The Russell 1000® Value Index is a trademark of Russell Investments. Russell™ is a trademark of Russell Investments. Please refer to the end of this presentation for our GIPS compliant presentations which include Performance Footnotes, Index Descriptions, Fee Schedules and Disclosures. **Past performance is no guarantee of future results.**

For Further Information

For more background on our products and to provide us with your feedback regarding this format for communication:

- e-mail us at client.service@brandywineglobal.com
- or phone us at 1-800-348-2499

*The information contained in this presentation is obtained from sources believed to be accurate, reliable and current as of the presentation date. Brandywine Global will not undertake to supplement, update or revise such information at a later date. The information contained herein is for informational purposes only and is not intended to be a recommendation, investment advice, forecast or guarantee of future results. Brandywine Global's investment process may prove incorrect which may have a negative impact on performance. This is not an offer or solicitation for any products or services in any jurisdiction. All indices discussed are unmanaged and not available for direct investment. **Past performance is no guarantee of future results.***

Diversified Large Cap Value Composite Disclosure

As of 9/30/2016 Results shown in USD

Period	Returns (%)				# of Accts	Market Value (MM)	Firm Assets (MM)	Composite Dispersion (%)	St. Dev. (% 3-Year Rolling)			Returns (%)				
	Composite Gross of Fees	Composite Net of Fees	R1000V ¹	SP500 ²					Composite	R1000V ¹	SP500 ²	Period	Composite Gross of Fees	Composite Net of Fees	R1000V ¹	SP500 ²
2016	6.49	6.05	10.00	7.84	10	7,115	69,540	0.06	11.42	10.58	10.67	QTD	4.00	3.86	3.48	3.85
2015	-2.28	-2.98	-3.83	1.38	10	7,257	68,819	0.05	11.19	10.68	10.47	YTD	6.49	6.05	10.00	7.84
2014	13.22	12.39	13.45	13.69	8	5,898	63,375	0.03	9.16	9.20	8.97	1 Year	12.14	11.52	16.20	15.43
2013	33.09	32.12	32.53	32.39	7	3,406	50,050	0.02	11.70	12.70	11.94	3 Year	9.36	8.61	9.70	11.15
2012	16.05	15.20	17.51	16.00	7	2,666	42,894	0.06	14.66	15.51	15.09	5 Year	15.61	14.80	16.13	16.35
2011	6.97	6.17	0.39	2.11	6	2,385	33,122	-	18.88	20.69	18.71	7 Year	12.76	11.96	12.33	13.16
2010	12.45	11.62	15.51	15.06	5	1,615	31,996	-	21.45	23.18	21.85	10 Year	7.37	6.59	5.85	7.23
2009	22.29	21.39	19.69	26.46	3	127	29,199	-	19.19	21.10	19.63	Since Inception	7.66	6.90	6.33	5.00
2008	-31.26	-31.79	-36.85	-37.00	3	116	32,755	-	14.36	15.36	15.08					
2007	2.15	1.39	-0.17	5.49	3	170	49,208	-	7.26	8.06	7.68					
2006	23.69	22.79	22.24	15.79	2	122	39,241	-	5.95	6.68	6.82					

Period	Composite Return Gross of Fees (%)				Composite Return Net of Fees (%)				R1000V ¹ Return (%)				SP500 ² Return (%)			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
2016	0.48	1.91	4.00	-	0.34	1.77	3.86	-	1.64	4.58	3.48	-	1.35	2.46	3.85	-
2015	-0.65	1.17	-7.69	5.31	-0.84	0.99	-7.86	5.15	-0.72	0.11	-8.40	5.64	0.95	0.28	-6.44	7.04
2014	2.49	4.39	1.08	4.70	2.30	4.20	0.89	4.51	3.02	5.10	-0.19	4.98	1.81	5.23	1.13	4.93
2013	11.08	2.94	4.83	11.02	10.88	2.75	4.64	10.82	12.31	3.20	3.94	10.01	10.61	2.91	5.24	10.51
2012	11.19	-1.50	5.82	0.13	10.98	-1.68	5.63	-0.05	11.12	-2.20	6.51	1.52	12.59	-2.75	6.35	-0.38
2011	7.29	1.29	-13.34	13.58	7.10	1.10	-13.51	13.38	6.46	-0.50	-16.20	13.11	5.92	0.10	-13.87	11.81
2010	5.92	-11.70	10.14	9.16	5.73	-11.87	9.94	8.96	6.78	-11.14	10.13	10.54	5.39	-11.43	11.29	10.76
2009	-13.07	14.20	16.22	5.99	-13.24	13.99	16.01	5.80	-16.77	16.70	18.24	4.22	-11.01	15.93	15.61	6.04
2008	-6.96	-3.73	-4.69	-19.47	-7.14	-3.92	-4.87	-19.63	-8.72	-5.31	-6.11	-22.18	-9.44	-2.73	-8.37	-21.94
2007	0.37	5.35	-0.13	-3.27	0.18	5.15	-0.31	-3.45	1.24	4.92	-0.24	-5.80	0.64	6.28	2.03	-3.33
2006	5.01	1.58	7.02	8.35	4.82	1.39	6.82	8.15	5.93	0.59	6.22	8.00	4.21	-1.44	5.67	6.70

¹R1000V = Russell 1000 Value ²SP500 = S&P 500 Inception Date: 4/1/1999

Organization: Brandywine Global Investment Management, LLC (the "Firm") is a wholly owned, independently operated, subsidiary of Legg Mason, Inc. The Firm has prepared and presented this report in compliance with the Global Investment Performance Standards (GIPS). For the periods July 1, 2000 through June 30, 2015, the Firm has been verified by Kreisler Miller. A verification includes assessing whether the Firm (1) complied with the composite construction requirements of the GIPS standards on a firm-wide basis, and (2) designed its processes and procedures to calculate and present performance results in compliance with the GIPS standards. A copy of the verification report is available upon request. Disclosed total firm assets represent the total market value of all discretionary and nondiscretionary, fee-paying and non-fee-paying assets under the Firm's management. Composite Description: Diversified Large Cap Value Equity Composite (the "Composite") Inception date: April 1, 1999. Creation date is April 1, 1999. The Composite includes all fully discretionary, actively managed accounts with no minimum market value requirement and no investment restrictions. The composite is primarily invested in large capitalization U.S. common stocks with Price-to-Earnings ratios below the 40th percentile or Price-to-Book ratios below the 25th quartile, favorable change in share issuance, and attractive price momentum. The portfolios typically hold approximately 150 - 250 securities. Benchmark: The Russell 1000 Value Index measures companies from the Russell 1000 Index that exhibit lower price to book and price to earnings ratios and lower forecasted growth values. The S&P 500 is a broad measure of U.S. domestic large cap stocks. The 500 stocks in this capitalization-weighted index are chosen based on industry representation, liquidity, and stability. Performance Calculation: Preliminary data, if so noted, reflects unreconciled data for the most recent reporting period. Portfolios are valued daily on a trade date basis and include dividends and interest as well as all realized and unrealized capital gains and losses. Return calculations at the portfolio level are time-weighted to account for periodic contributions and withdrawals. Performance results are calculated on a before tax, total return basis. Prior to July 1, 2007, portfolios were included in the Composite beginning with the first full quarter of performance through the last full quarter of performance. After July 1, 2007, portfolios are included in the Composite beginning with the first full month of performance through the last full month of performance. Composite returns are reported on quarterly basis. The Composite returns consist of size-weighted portfolio returns using beginning of period values to weight the portfolio returns. Monthly linking of interim performance results is used to calculate quarterly and annual returns. Composite's valuations and returns are computed in U.S. Dollars ("USD"). The results are presented in USD or in other currencies (to accommodate overseas investors), the latter by converting monthly USD returns into other currency returns using the appropriate currency exchange rate returns. Gross returns reflect the deduction of trading expenses. Net of fee returns reflect the deduction of trading expenses and the highest investment management fees charged within the composite membership as stated in the fee schedule below. Composite dispersion is calculated using the asset-weighted standard deviation method for all portfolios that were in the Composite for the entire year. Composite dispersion is not presented for periods with five or fewer portfolios. The number of accounts and market values are as of the end of the period. The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. Past performance is no guarantee of future results. A complete list describing the Firm's composites as well as any additional information regarding the Firm's policies for calculating and reporting performance results is available upon request. Fee Schedule: Institutional Client Separate Account Management Fee Schedule (minimum initial investment: \$25 million): 0.550% on the first \$50 million; 0.400% on the next \$150 million; 0.350% on the next \$200 million; 0.300% on the next \$250 million, and 0.250% on any portion of assets in excess of \$650 million. Institutional Client Commingled Account Management Investment Trust Fee Schedule (minimum initial investment: \$1 million): 0.550% on the first \$50 million; 0.400% on the next \$150 million; 0.350% on the next \$200 million; 0.300% on the next \$250 million, and 0.250% on any portion of assets in excess of \$650 million. Additional information on the Firm's fee schedule can be found in Form ADV Part 2A which is available upon request.