# Diversified Small Cap Value Equity



# Objective

We seek to outperform the Russell 2000® Value Index by investing in undervalued small-cap stocks as identified by a low price-to-earnings (P/E) or price-to-book (P/B) ratio.

## **Investment Process Summary**

We manage the portfolios with a disciplined combination of quantitative and fundamental investment styles. Our investment strategy employs a deselection approach with the goal of identifying and avoiding undervalued stocks that we believe will have difficulty outperforming the benchmark. We utilize a teamoriented process with experienced investment managers.

#### **Investable Universe**

Within the universe of U.S. equities, we identify stocks with:

- Market capitalizations between \$100 million and the 1,000th largest U.S. stock
- P/E or P/B ratios among the lowest 25% in this universe

### **Deselection Process**

From the resulting ~400 small-cap value companies, we eliminate the third of stocks with the lowest stock price momentum over the previous nine months, as these stocks often continue to underperform.

We perform our fundamental analysis on the remaining 300-500 companies. We seek to understand why each is undervalued to avoid stocks that are unlikely to return to a normal valuation. Our focused research process allows us to efficiently manage a diversified portfolio of companies with desirable characteristics. Our in-depth review includes:

- Adjusting reported earnings and book values to purchase only genuinely undervalued stocks;
- Eliminating stocks with significant pre-announced earnings deteriorations; and
- Excluding stocks with severe fundamental decline or substantial financial, legal, or product risks.

# Portfolio Management

The portfolio holds approximately 325-450 stocks to diversify risk and enhance liquidity. Within the limits of trading liquidity, we initially weight each stock's position proportional to its market capitalization. Industry and sector weights are the direct result of our bottom-up investment process.

Typically, we sell a stock when: its P/E and P/B ratios both no longer are undervalued, its market cap no longer qualifies as small cap, its price momentum lags the market sufficiently to trigger our stop loss control, a substantial number of new shares are issued, or fundamentals deteriorate significantly.

# Our Competitive Advantage

The strategy combines the advantages of the discipline found in a quantitative process with fundamental analysis targeted to avoid potential poor performers. Our team has managed assets in the Diversified style for over 25 years.



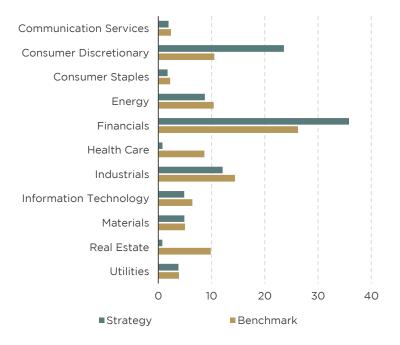
#### At a Glance

- Primary Benchmark: Russell 2000® Value Index
- Universe: Small-capitalization U.S. common stocks
- We purchase stocks with a low valuation based on either P/E or P/B that pass through our quantitative and fundamental deselection processes
- Our portfolios generally purchase all holdings on a capitalization-weighted basis
- Cash is residual of the investment process, and we manage portfolios with the goal of remaining fully invested at all times

#### Characteristics<sup>1,2</sup>

Strategy	Benchmark
10.3	24.2
1.2	1.3
2.1	2.3
2.9	3.1
286	1,402
47.2	-
	10.3 1.2 2.1 2.9 286

#### Sector Weights<sup>1,2</sup> (%)



#### Assets Under Management (M) (Shown in USD)

Brandywine Global, Firmwide	60,329
Diversified Value Equity Product Group	9,027
Diversified Small Cap Value Equity	1,243

#### Calendar Year Returns<sup>2</sup> (%) (Results shown in USD)

	Gross	Net	R2000V	R2000
2024	0.62	0.22	-0.85	1.73
2023	26.59	25.60	14.65	16.93
2022	-6.49	-7.24	-14.48	-20.44
2021	40.53	39.44	28.27	14.82
2020	-2.82	-3.60	4.63	19.96
2019	21.17	20.23	22.39	25.52
2018	-19.47	-20.13	-12.86	-11.01
2017	7.43	6.58	7.84	14.65
2016	32.88	31.85	31.74	21.31
2015	-2.25	-3.03	-7.47	-4.41
2014	7.22	6.37	4.22	4.89

#### Risk Characteristics<sup>2</sup> (Composite Net of Fees) (Since Inception)

Sharpe Ratio	0.38
Sortino Ratio	0.50
Information Ratio	0.07

#### Top Ten Holdings<sup>1,2</sup> (%)

Cnx Resources Corp	1.6
Kb Home	1.6
Tri Pointe Homes Inc	1.4
Group 1 Automotive Inc	1.4
Avnet Inc	1.3
Air Lease Corp	1.3
Asbury Automotive Group Inc	1.3
Harley-davidson Inc	1.3
Jackson Financial Inc	1.2
Axis Capital Holdings Ltd	1.2

#### **Lead Portfolio Managers**



Michelle K. Bevan, CFA Portfolio Manager 29 Years of Experience



**Henry F. Otto**Managing Director & Portfolio Manager
42 Years of Experience



Steven M. Tonkovich Managing Director & Portfolio Manager 37 Years of Experience



# Annualized Returns (%) (Results shown in USD)

	Gross	Net	R2000V	R2000
QTD	-4.06	-4.25	-3.64	-3.28
YTD	0.62	0.22	-0.85	1.73
1 Year	19.28	18.34	10.90	10.06
3 Year	7.66	6.81	-0.53	-2.58
5 Year	11.82	10.93	7.07	6.93
7 Year	8.10	7.25	5.88	6.84
10 Year	8.53	7.68	6.22	7.00
Since Inception	11.04	10.16	9.82	9.14

Inception Date: 10/1/1988

#### GIPS Information (%. unless otherwise noted) (Results shown in USD)

Year or YTD	Gross	Net	R2000V	R2000	# of Accounts	Market Value (M)	Total Firm Assets (M)	Composite Dispersion	Composite Rolling 3Y SD	R2000V Rolling 3Y SD	R2000 Rolling 3Y SD
2024	0.62	0.22	-0.85	1.73	4	1,239	60,329	-	22.02	21.62	21.63
2023	26.59	25.60	14.65	16.93	4	1,301	59,468	-	22.96	21.75	21.11
2022	-6.49	-7.24	-14.48	-20.44	4	1,146	52,601	-	30.36	27.27	26.02
2021	40.53	39.44	28.27	14.82	2	200	67,356	-	28.97	25.00	23.35
2020	-2.82	-3.60	4.63	19.96	2	161	63,872	-	29.69	26.12	25.27
2019	21.17	20.23	22.39	25.52	3	152	74,024	-	18.09	15.68	15.71
2018	-19.47	-20.13	-12.86	-11.01	3	149	70,070	-	17.23	15.76	15.79
2017	7.43	6.58	7.84	14.65	3	229	74,382	-	15.02	13.97	13.91
2016	32.88	31.85	31.74	21.31	3	226	65,498	-	16.20	15.50	15.76
2015	-2.25	-3.03	-7.47	-4.41	3	200	68,819	-	14.15	13.46	13.96
2014	7.22	6.37	4.22	4.89	3	197	63,375	-	12.93	12.79	13.12

Data as of June 30, 2024 R 2000V > Russell 2000 \ Value \ R2000 = Russell 2000 \ Organization: Brandywine Global Investment Management, LLC (the "Firm") is a wholly owned, independently operated, subsidiary of Franklin Resources, inc. Brandywine Global Investment Management, LLC has been independently verified for the periods January 1, 1993 through June 30, 2023. A firm that claims compliance with the GIPS standards. Brandywine Global Investment Management, LLC has been independently verified for the periods January 1, 1993 through June 30, 2023. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Diversified Small Cap Value Composite has had a performance examination for the periods January 1, 2005 through June 30, 2023. The verification and performance examination for the periods January 1, 2005 through June 30, 2023. The verification and performance examination from the periods January 1, 2005 through June 30, 2023. The verification and performance examination from the periods January 1, 2005 through June 30, 2023. The verification and performance examination from the periods January 1, 2005 through June 30, 2023. The verification and performance examination from the periods January 1, 2005 through June 30, 2023. The verification and performance of the second period period period performance and period peri

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#### **Disclosures**

Benchmark = R2000V R2000V = Russell 2000® Value Index R2000 = Russell 2000® Index

- 1 The data represent the aggregate characteristics of all securities held in the respective Representative Portfolio, an actual commission account not subject to taxation, and are included for informational purposes only. The Portfolio Characteristics of any particular account may vary based on any investment restrictions applicable to that account.
- 2 Supplemental Information to the attached Diversified Small Cap Value GIPS report.
- 3 Portfolio characteristics calculation uses weighted harmonic average methodology.

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