# Diversified Mid Cap Dedicated Value



## Objective

We seek to outperform the Russell Mid Cap® Value Index by investing in undervalued mid-cap stocks, as identified by a low price-to-earnings (P/E) or price-to-book (P/B) ratio.

## **Investment Process Summary**

We manage the portfolios with a disciplined combination of quantitative and fundamental investment styles. Our investment strategy employs a deselection approach with the goal of identifying and avoiding undervalued stocks that we believe will have difficulty outperforming the benchmark. We utilize a teamoriented process with experienced investment managers.

#### **Investable Universe**

Within the universe of U.S. equities, we identify stocks with:

- Market capitalizations between the 200th and 1,000th largest U.S. stocks
- P/E or P/B ratios among the lowest 20% in this universe

#### **Deselection Process**

From the resulting 200-275 mid-cap value companies, we quantitatively eliminate stocks with:

- Weak stock price momentum, as these stocks often continue to underperform
- High relative share issuance, which often precedes weaker stock returns

We perform our fundamental analysis on the remaining 100-175 companies. We seek to understand why each is undervalued to avoid stocks that are unlikely to return to a normal valuation. Our focused research process allows us to efficiently manage a diversified portfolio of companies with desirable characteristics. Our in-depth review includes:

- Adjusting reported earnings and book values to purchase only genuinely undervalued stocks;
- Eliminating stocks with significant pre-announced earnings deterioration; and
- Excluding stocks with severe fundamental decline or substantial financial, legal, or product risks.

## Portfolio Management

The portfolio holds approximately 125-225 stocks to diversify risk and enhance liquidity. Within the limits of trading liquidity, we initially weight each stock's position proportional to its market capitalization. Industry and sector weights are the direct result of our bottom-up investment process.

Typically, we sell a stock when: its P/E and P/B ratios both no longer are undervalued, its market cap no longer qualifies as mid cap, its price momentum lags the market sufficiently to trigger our stop loss control, a substantial number of new shares are issued, or fundamentals deteriorate significantly.

## Our Competitive Advantage

The strategy combines the advantages of the discipline found in a quantitative process with fundamental analysis targeted to avoid potential poor performers. Our team has managed assets in the Diversified style for over 25 years.



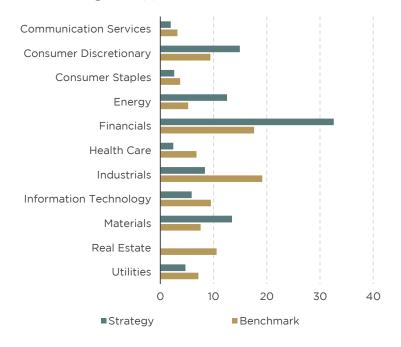
#### At a Glance

- Primary Benchmark: Russell Mid Cap® Value Index
- Universe: Mid-capitalization U.S. common stocks
- We purchase stocks with a low valuation based on either P/E or P/B that pass through our quantitative and fundamental deselection processes
- Our portfolios generally purchase all holdings on a capitalization-weighted basis
- Cash is residual of the investment process, and we manage portfolios with the goal of remaining fully invested at all times

#### Characteristics<sup>1,2</sup>

	Strategy	Benchmark
Price-to-Earnings <sup>3</sup>	10.1	19.4
Price-to-Book	1.7	2.3
Dividend Yield (%)	2.5	2.0
Avg. Market Cap (\$B)	23.0	23.2
Current # of Securities	154	703
Turnover (% LTM)	35.5	-

#### Sector Weights<sup>1,2</sup> (%)



#### Assets Under Management (M) (Shown in USD)

Brandywine Global, Firmwide	59,468
Diversified Value Equity Product Group	8,275
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#### Calendar Year Returns<sup>2</sup> (%) (Results shown in USD)

	Gross	Net	RMIDV	RMID
2023	14.22	13.44	12.71	17.23
2022	-0.76	-1.50	-12.03	-17.32
2021	36.88	35.89	28.34	22.58
2020	4.00	3.22	4.96	17.10
2019	28.18	27.24	27.06	30.54
2018	-17.07	-17.70	-12.29	-9.06
2017	18.39	17.52	13.34	18.52
2016	22.01	21.11	20.00	13.80
2015	-5.92	-6.62	-4.78	-2.44
2014	15.52	14.67	14.75	13.22
2013	48.85	47.78	33.46	34.76

#### Risk Characteristics<sup>2</sup> (Composite Net of Fees) (Since Inception)

Sharpe Ratio	0.63
Sortino Ratio	0.80
Information Ratio	0.51

## Top Ten Holdings<sup>1,2</sup> (%)

Dr Horton Inc	2.9
Nucor Corp	2.4
Capital One Financial Corp	2.4
American International Group Inc	2.3
Bank Of New York Mellon Corp/the	2.3
Kinder Morgan Inc	2.2
Prudential Financial Inc	2.1
Lennar Corp	2.1
Cheniere Energy Inc	2.0
HP Inc	1.9

#### **Lead Portfolio Managers**



**Steven M. Tonkovich**Managing Director & Portfolio Manager
36 Years of Experience



**Henry F. Otto**Managing Director & Portfolio Manager
42 Years of Experience



Michelle K. Bevan, CFA Portfolio Manager 28 Years of Experience

Data as of December 31, 2023

Past performance is no guarantee of future results.



## Annualized Returns (%) (Results shown in USD)

	Gross	Net	RMIDV	RMID
QTD	11.73	11.55	12.11	12.82
YTD	14.22	13.44	12.71	17.23
1 Year	14.22	13.44	12.71	17.23
3 Year	15.77	14.94	8.36	5.92
5 Year	15.63	14.79	11.15	12.67
7 Year	10.64	9.83	7.76	10.07
10 Year	10.41	9.60	8.26	9.42
Since Inception	12.95	12.12	9.99	10.87

Inception Date: 1/1/2011

#### GIPS Information (%, unless otherwise noted) (Results shown in USD)

Year or YTD	Gross	Net	RMIDV	RMID	# of Accounts	Market Value (M)	Total Firm Assets (M)	Composite Dispersion	Composite Rolling 3Y SD	RMIDV Rolling 3Y SD	RMID Rolling 3Y SD
2023	14.22	13.44	12.71	17.23	2	7	59,468	-	20.00	19.31	19.11
2022	-0.76	-1.50	-12.03	-17.32	2	9	52,601	-	25.42	24.44	23.62
2021	36.88	35.89	28.34	22.58	2	11	67,356	-	24.01	21.95	20.55
2020	4.00	3.22	4.96	17.10	2	10	63,872	-	24.44	22.62	21.82
2019	28.18	27.24	27.06	30.54	2	13	74,024	-	15.33	12.79	12.89
2018	-17.07	-17.70	-12.29	-9.06	2	12	70,070	-	13.22	11.96	11.98
2017	18.39	17.52	13.34	18.52	1	2	74,382	-	11.44	10.32	10.36
2016	22.01	21.11	20.00	13.80	1	3	65,498	-	12.04	11.30	11.55
2015	-5.92	-6.62	-4.78	-2.44	1	2	68,819	-	11.67	10.71	10.85
2014	15.52	14.67	14.75	13.22	1	3	63,375	-	10.65	9.81	10.14
2013	48.85	47.78	33.46	34.76	1	2	50,050	-	14.50	13.69	14.03

Data as of December 31, 2023 RMIDV = Russell Midcap Value RMID = Russell Mid Cap Organization: Brandywine Global Investment Management, LLC (the "Firm") is a wholly owned, independently operated, subsidiary of Franklin Resources, Inc. Brandywine Global Investment Management, LLC has been independently verified for the periods January 1, 1993 through June 30, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides a savaurance on whether the firm's policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides a savaurance on whether the firm's policies and procedures for complying with all the applicable requirements of the GIPS standards werification provides a savaurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, and preparing GIPSA® Peports are available upon request. Discissed total firm assets represent the total market value of all discretionary and nondiscretionary, fee-paying and non-fee-paying assets under the Firm's management. GIPSA® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Composite persistence of the policial value Composite of the Composite of the Diversified Mid Cap Dedicated Value stratey. The Composite includes all fully discretionary, actively managed accounts with no minimum market value requirement and no investment restrictions invested in the Diversified Mid Cap Dedicated Value stratey. The Composite includes all fully discretionary, actively managed accounts with no minimum market value requirement and no investment restrictions invested in the Diversified Mid Cap Dedicated Value stratey. The Composite includes all fully discretiona

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#### **Disclosures**

Benchmark = RMIDV

RMIDV = Russell Midcap® Value Index RMID = Russell Midcap® Index

- 1 The data represent the aggregate characteristics of all securities held in the respective Representative Portfolio, an actual commission account not subject to taxation, and are included for informational purposes only. The Portfolio Characteristics of any particular account may vary based on any investment restrictions applicable to that account.
- 2 Supplemental Information to the attached Diversified Mid Cap Dedicated Value GIPS report.
- 3 Portfolio characteristics calculation uses weighted harmonic average methodology.

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